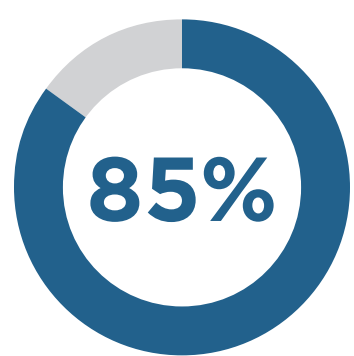


The Impact of Teams in Real Estate

The value of teams for agents and brokerages is **higher production, more money, and more time**. Teams working together with the right systems provide **long-term staying power**.



Do you have the competitive advantage in real estate?

...Believe that being on a great real estate team is a **competitive advantage** in the industry.

Only 56% of say they have **systems in place** for things they do **more than three times**.



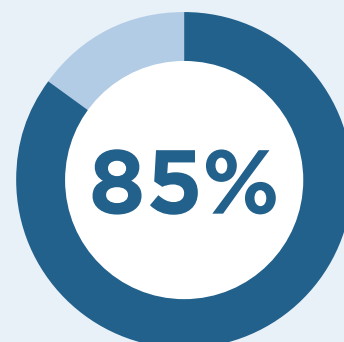
80% Say they tend to be **more productive and successful** when they work on a real estate team.



89% ...Think major real estate companies should **support a team model**.



85% Say **being on a team helps keep them motivated** to constantly improve sales results.



Less time working and more money.

76% Say being on a real estate team **earns them greater income**.



66% Believe working at a brokerage that **supports teams** influences agents to **stay longer** at that brokerage.



Overwhelmingly, the national study found real estate professionals have a **positive experience working on a team**.